

# BPM

## **Virtual Accounts Part 2: Take a Walk with Bill.com**

May 28, 2020

10:00 am – 11:00 am PT

## Our Panelists

### Speakers

#### **Bryan Rhody**

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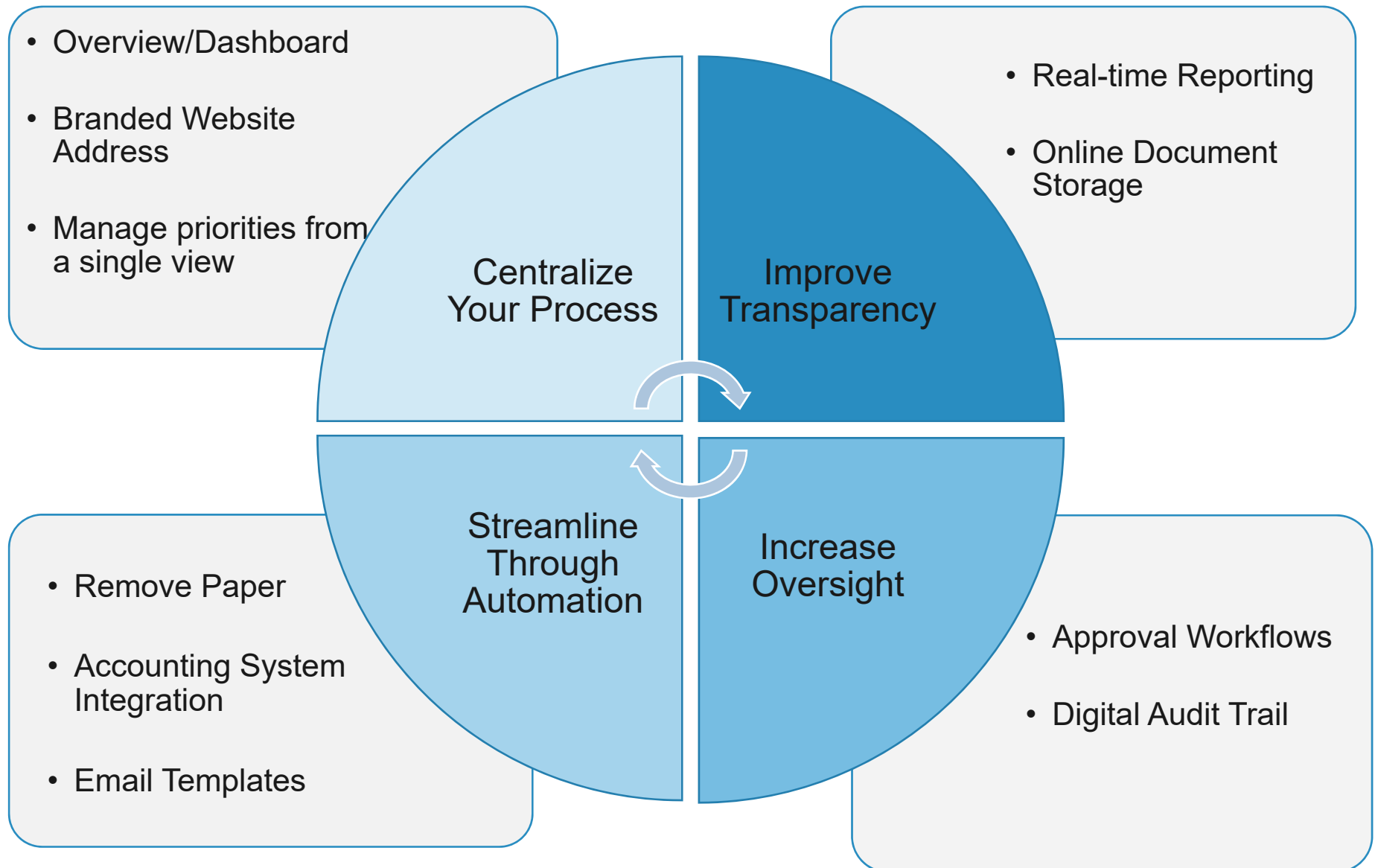
#### **Noel English**

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# **Virtual Accounts Receivable Solution**

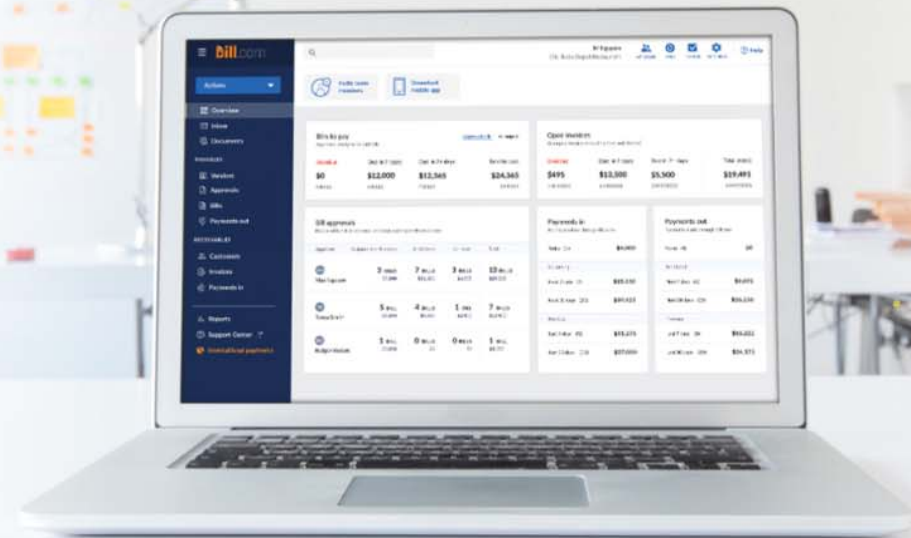
## Strategies To Improve Your Accounts Receivable Process



# Introduction to Bill.com

# Bill.com Introduction

- **Work Anywhere** – *works the same way at the office or at home*
- **Accounts Payable** – *approve payments on the go, minimize paper, sync with top accounting systems*
- **Accounts Receivable** – *send invoices by mail or email, customer can pay online, updates your accounting software*
- **Document Management** – *attach contracts, invoices, W-9's, and more*



Bill.com is designed with privacy and security in mind



We use industry-leading technology, processes, and protections.

### Safeguard client data

Data in transit is encrypted using industry-standard Transport Layer Security (TLS).

### Prevent theft

Eliminating paper checks reduces check theft.

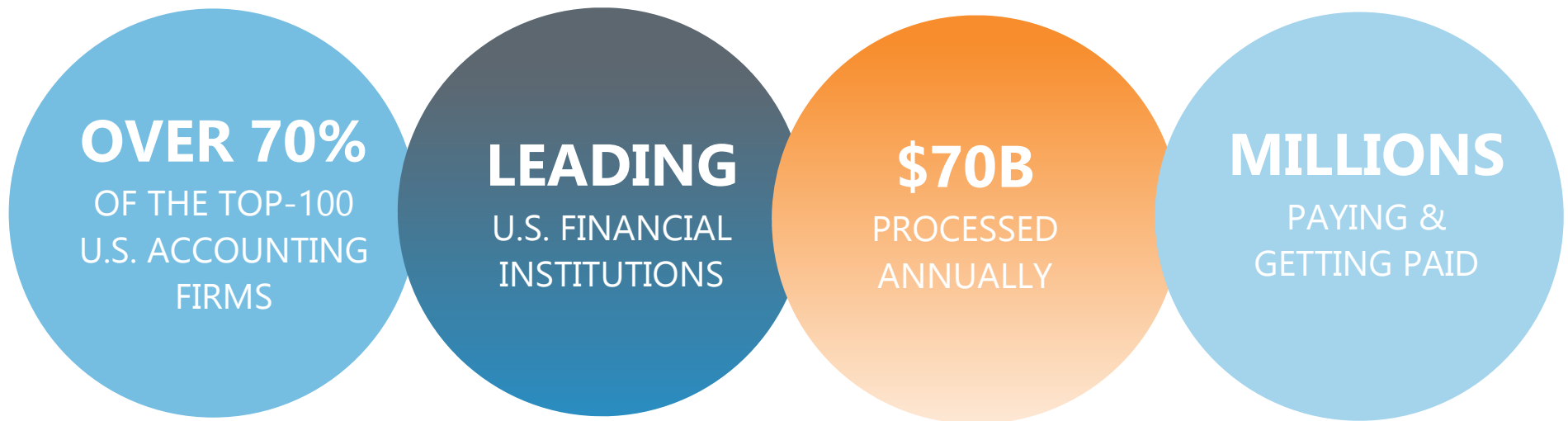
### Prevent fraud

Bill.com enforces Positive Pay at the bank level to assure that altered checks will not be paid.

### Be secure on the go

Securely access data on mobile devices with passcode authentication.

# Bill.com is a Leader in Financial Process Automation



## Partners





## Bill.com: For Receivables

**bill.com**

**FOR RECEIVABLES**

Get paid 2 times faster  
with ACH, credit cards  
and more.



### How It Works



#### **Decide how they pay you**

Choose ACH, PayPal, or credit card, or let them choose. Send invoices by mail or email.



#### **Customers view and pay invoices online**

Now it's faster and easier than ever for your customers to pay.



#### **Updates your accounting software**

Works with QuickBooks, Xero, Oracle NetSuite and Sage Intacct.

## Why is it better?

| BENEFITS  | BILL.COM | ACCOUNTING SOFTWARE ONLY | TYPICAL ONLINE BILL PAYMENT |
|---|----------|--------------------------|-----------------------------|
| Send invoices online  | ✓        | ✓                        | ✓                           |
| Accept online payments via <b>ACH, credit card, or PayPal</b>                       | ✓        |                          | ?                           |
| Allow your customers to view and pay invoices at a <b>web page with your logo</b>   | ✓        |                          | ✓                           |
| <b>Know when your customer has viewed your invoice online</b>                       | ✓        |                          | ✓                           |
| Send <b>automatic reminders</b> to pay overdue invoices                             | ✓        |                          |                             |
| Set up <b>recurring invoices</b> to your customers                                  | ✓        | ✓                        | ✓                           |
| Set up <b>recurring payments</b> from your customers                                | ✓        |                          |                             |
| <b>Automatic sync</b> of customers, invoices, and payments with accounting software | ✓        | ✓                        |                             |

# Bill.com Demo

## Wrapping up the DEMO

### Increase Oversight

- Approval Workflows
- Digital Audit Trail

### Improve Transparency

- Real-time Reporting
- Online Document Storage

### Centralize Your Process

- Overview / Dashboard
- Manage priorities from a single view

### Streamline through Automation

- Remove Paper
- Accounting System Integration

# How Can BPM Help?



END TO END PROJECT OVERSIGHT

## STREAMLINED ONBOARDING

- ✓ Chart of Accounts Design
- ✓ Workflow Modelling
- ✓ Vendor Enablement
- ✓ Best Practices Recommendations
- ✓ Internal Controls Review

## BILL.COM CONFIGURATION

- ✓ Personalized & Interactive Training
- ✓ Vendor Data Migration
- ✓ Electronic Payments Campaign
- ✓ Accounting Systems Integration
- ✓ Custom Roles & Permissions

## SUPPORT & OUTSOURCING

- ✓ Transaction Accounting Assistance
- ✓ Continuous Training
- ✓ Optimization and Enhancements
- ✓ Custom Development and Scripting

BUSINESS TRANSFORMATION

# What's Next? Now What?

## BPM

- BPM to send follow up email with additional info

## What Can You Do?

- Evaluating your current process
- Thinking of ways you implement these strategies

**Q&A**

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**THANK YOU**