

# NetSuite

## Overview

### **NetSuite: Trusted by More Than 40,000 Organizations and Subsidiaries Worldwide.**

We believe NetSuite offers the very best for our clients. Modern business problems require modern solutions. NetSuite is that solution. As one of the world's most chosen cloud management suite, Netsuite offers a comprehensive mix of business and financial offerings that will help bring your business to the next level.

Elevate your business with technology solutions that are tailored to your unique objectives. We've chosen to incorporate NetSuite into our consulting service, because the software offers a suite of services that will help streamline processes and decision-making across your business. Your team of BPM advisors and NetSuite experts will be there at each stage, from implementation and training to advancement of your business goals, ensuring that NetSuite is adding significant value to your business from the beginning.



### **ERP / Financials**

***NetSuite Enterprise Resource Planning (ERP) offers a modern, scalable solution to run all of your key back-office operations and financial business processes in the cloud.***

NetSuite ERP runs all of your essential back-office operations and business to financial processes in the cloud. This includes accounting, inventory and supply chain as well as order management.

NetSuite's online accounting software is an essential financial management tool, which seamlessly integrates accounting functions such as general ledger, accounts receivables and accounts payable with strong compliance management. From boosting business performance, increase financial close efficiency and reduce back-office costs with standardized processes using a single, integrated solution.

NetSuite Advanced Revenue Management (ARM) was built to streamline month-end processes so companies can close their books faster and be more confident with their revenue numbers. ARM provides point-and click configuration for customers to handle the complexities of ASC 605, 606 and IFRS 15 standards. Users will know that all of their transactions are compliant. This includes managing the lifecycle of multiple elements, and allowing for event-based rules, flexible fair value pricing and real-time analytics.

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### **CRM**

***Grow Your Company in the Cloud with NetSuite CRM***

NetSuite CRM+ provides holistic customer relationship management, from marketing and opportunity management, to order management, customer upsell, cross-sell, renewal, and customer service. In addition to traditional CRM capabilities like Sales Force Automation (SFA), customer support and marketing automation, NetSuite CRM delivers quotes, order management, commissions, sales forecasting and integrated Ecommerce capabilities.

NetSuite's Sales Force Automation (SFA) software drives your organization with integrated sales processes from opportunity, upsell and quote management to sales forecasting, order management, fulfillment and sales commission.

Expect visibility into all aspects of the customer relationship, including support cases and back-office information such as contracts and inventory. With real-time dashboards, sales reps and managers gain better insight to sell, upsell, drive renewals, and properly set customer expectations.

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## Resources

### Article

[What is CRM?](#)

### Datasheet

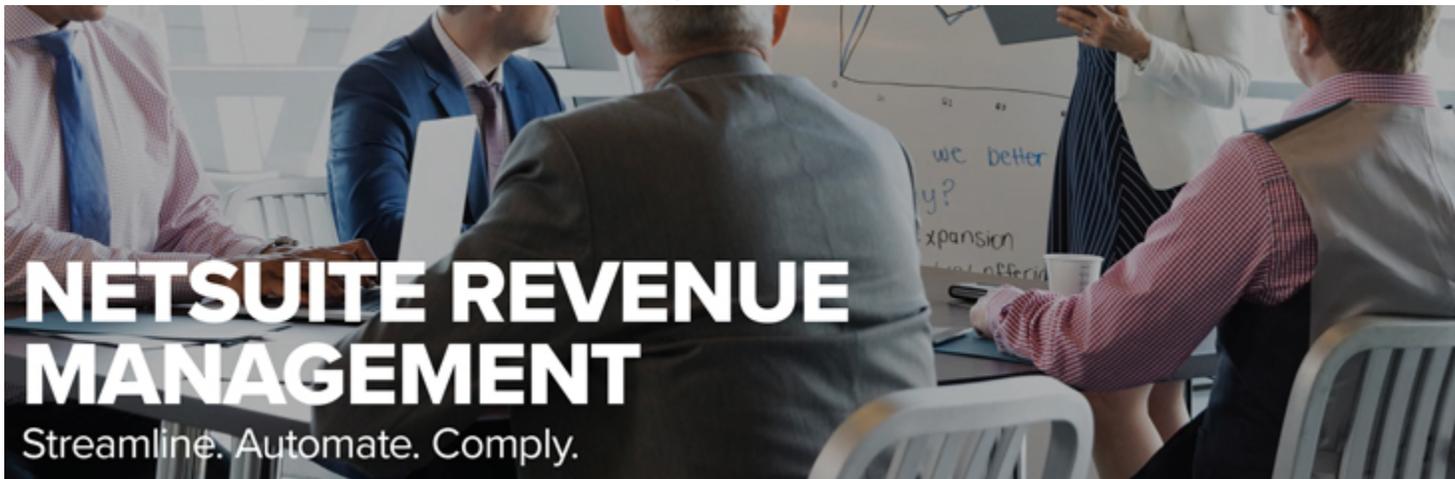
[Get details in NetSuite CRM+](#)

### Whitepaper

[Get a detailed CRM Buyer's Guide](#)

## Resources

### How will the new requirements under ASC 606 affect your business?



Sales transactions can involve a single action involving a product or service (i.e. tax return preparation by a CPA firm) or a series of actions (i.e. project with multiple milestones). Whether an equal amount of revenue must be recognized at fixed intervals or different amounts must be recognized at different intervals, NetSuite Revenue Management enables you to schedule revenue to be recognized at the proper time automatically.

#### Key benefits:

- Comply with industry guidance and mandates for today and tomorrow. NetSuite Revenue Management works seamlessly with Multi-Book Accounting to account for a single transaction under multiple standards.

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- Analyze actual revenue impacts as well as forecasts that dynamically respond to actual postings to give an updated expected revenue picture for future periods—all with the ability to drill back into the source sales document or transaction.
  - Break free from the shackles of myopic financial solutions with a robust and nimble framework that supports your revenue management needs from end-to-end.

**Contact**

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