

BPM CONSULTING SERVICES TURNAROUND & CORPORATE RENEWAL



EARLY INTERVENTION IS CRUCIAL

Businesses decline. Whether due to natural causes such as a weak economy or changing technology, or exacerbated by poor management or excessive leverage, it is important to be aware of the warning signs indicating that a company may be in a precarious state.

Every decline may reach a point in which investors find the business no longer worth saving. If a turnaround is initiated in time, it is likely to bring the business back to functionality and profitability. If the decline continues, bankruptcy and liquidation may be the only remaining options. Again, the ability to recognize signs of downturn is key.

OUR PROFESSIONALS ENHANCE THE TURNAROUND PROCESS

When BPM's Turnaround and Corporate Renewal professionals are engaged early-on in a business's decline, the chances of averting significant restructuring are high. With ample experience in business financials and operations, we work proactively alongside companies to create and execute feasible plans with well-defined objectives.

Our experts provide restructuring services that include cost analysis and realignment, working capital improvements, and financial modeling. In addition, we examine a business's organizational design and manage best practices in order to remedy broken systems and ensure solid future operations. When it comes to maximizing profitability, we analyze short- and long-term cash flow projections as well as customer, product, and channel optimization.

Signs of Distress

- Poor General Appearance
- Unsafe Work Habits
- Temperamental Management
- Extravagant Perks / Lifestyle
- Obsession with Revenue
- Declining Margins
- Increasing Inventory
- Consistently Late Reporting
- Bank Covenant Defaults
- Checks Exceeding Cash
- Abrupt Market / Tech Changes
- Disruptive Systems Conversion
- Denial, Arrogance, Nostalgia



Financial Reporting

Business Asset Valuation
Purchase Price Allocation
Impairment Testing
Intangible Asset Impairment
Intellectual Property Valuation
Derivatives Valuation
Fresh Start Accounting



Illiquid Debt / Equity Securities
Mortgage-backed Securities
Collateralized Obligations
Auction-rate Securities
Leveraged Loans

Mergers & Acquisitions

Acquisition Due Diligence
Purchase / Sales Agreements
Leveraged Buyouts
Recapitalization & Restructuring
Sellside Financial Presentations

Tax Reporting

Stock Option Issuance & Expensing
Estate, Gift & Income Tax
Shareholder Planning
Family Limited Partnerships
Charitable Contributions

Litigation

Economic Damages
Intellectual Property Disputes
Derivative Shareholder Actions
Business Interruption Claims & Damages
Opinions of Value & Expert Testimony
Third-party Review & Report Analysis

Our professionals work with Management in order to quickly stabilize core operations while addressing liquidity concerns. We implement cash conservation management and controls, identify and dispose of non-core assets, communicate and negotiate with creditors, and plan and administer bankruptcy filings. In addition, members of the group can also step in and provide interim support in key managerial positions, such as Chief Financial Officer, Chief Restructuring Officer, and Chief Executive Officer.

THE NECESSARY CREDENTIALS

BPM's Turnaround and Corporate Renewal team consists of trained and certified turnaround professionals with specialized expertise in the art and science of turnaround management. With decades of corporate renewal experience and demonstrated success in advising public and private companies in transitional circumstances, our team has successfully rescued many companies from liquidation. Members of the team have garnered industry awards, including the "Turnaround of the Year" award given by the Turnaround Management Association.

WHY WE'RE BETTER AND WHY IT MATTERS TO YOU

Whether a company is in early stage decline or late stage crisis, BPM's Turnaround and Corporate Renewal professionals make it a priority to stabilize the situation, minimize losses, and maximize the chance of recovery.

The team is backed by the firm's overall capabilities in the areas of accounting, tax, and business advisory. With six offices throughout Northern California, BPM's clients have the advantage of fast, local decision-making. Overall, our experience and expertise play a vital role in ensuring later success.

Contact us today by calling our toll-free number **(866) 807-0951**, or by visiting us on the web at **www.bpmcpa.com**.

