

# BPM CONSULTING SERVICES BUSINESS VALUATION



## **DETERMINING BUSINESS VALUE IN A COMPLEX FINANCIAL ENVIRONMENT**

Valuation is more than simply recognizing the intrinsic property of an asset. It is a complex financial process demanding accurate understanding of business strategy, accounting and financial analysis as well as financial statement forecasting. Its determination can have important implications for tax liability and outcome on dispute or litigation matters — and knowing the value of an asset and its causes can be critical for smart, informed business decision making.

In practice public companies, with intricate financial, asset and market structures, require broad experience and deep technical expertise. Closely-held, as well as early stage technology and bio-technology companies, require particular skill due to the limited applicability of standard tools and techniques.

## **DIFFERENT ROUTES, ONE DESTINATION**

The BPM Business Valuation Group has successfully applied its knowledge and discipline for companies as diverse as industrial manufacturing, high technology, life sciences, professional organizations and real estate and financial services. By definition, the group is particularly well equipped to meet the needs of a business and its owners, attorneys, estate planners and financial advisors and consultants.

## **What Makes Us Different**

- Experience-based Insight
- Industry Expertise
- Accomplished, Credentialed Professionals
- Strong Ethics
- Thought Leadership
- Complex Accounting and Reporting Knowledge
- Credible Performance
- Deadline Driven
- Solution Focused
- World Class Service





## WHY WE'RE BETTER AND WHY IT MATTERS TO YOU

Good valuation is a function of experience and know-how, and BPM has both. As the largest California-based CPA firm, you can be sure that every business valuation is comprehensive of relevant IRS and FASB regulations and GAAP protocols, and meets the highest professional and ethical standards.



Key members of the BPM Business Valuation team are recognized as leaders in their profession. Many have advanced degrees, have earned professional industry certifications and serve on the Boards and leadership groups of contributing organizations such as the American

Society of Appraisers, the Fair Value Forum and the Valuation Round Table of San Francisco. Our professionals are also instructors at professional seminars and business schools and have made significant contributions to the profession's body of knowledge through technical articles and publications.

Experienced, dedicated and engaged in their profession as well as with their clients, members of the BPM Business Valuation team are knowledgeable experts with a hands-on approach to solving client problems — and a personal commitment to meeting client needs.

## CONTACT

You can reach members of Business Valuation by calling toll-free **1-866-807-0951** or by visiting **[www.bpmcpa.com](http://www.bpmcpa.com)**.

### Financial Reporting

Business Asset Valuation  
Purchase Price Allocation  
Impairment Testing  
Intangible Asset Impairment  
Intellectual Property Valuation  
Derivatives Valuation  
Fresh Start Accounting  
Illiquid Debt/Equity Securities

Mortgage-backed Securities  
Collateralized Obligations  
Auction-rate Securities  
Leveraged Loans

### Mergers & Acquisitions

Divestiture Due Diligence  
Purchase/Sales Agreements  
Leveraged Buyouts  
Recapitalization and Restructuring  
Pro Forma Earnings/Future Acquisitions

### Tax Reporting & Planning

Stock Option Issuance and Expensing  
Estate, Gift & Income Tax  
Shareholder Planning  
Family Limited Partnerships  
Charitable Contributions

### Litigation

Economic Damages  
Intellectual Property Disputes  
Derivative Shareholder Actions  
Business Interruption Claims and Damages  
Opinions of Value and Expert Testimony  
Third-Party Review and Report Analysis